



# USDA TURKEY MARKET NEWS REPORT

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Agricultural Marketing Service

Poultry Programs

Market News Branch

## NATIONAL TURKEY MARKET AT-A-GLANCE

### DOMESTIC MARKET HIGHLIGHTS



Trade sentiment fully steady to firm on hens and steady to firm on 16-24 lb. toms. Trading was light on A grade hens and toms. A light volume of plant grade bagged and basted hens moved at 68 cents for late August and early September deliveries. Inquiries were light to fair. Offerings were spotty. Breast meat was available due to light demand, market tone about steady. Thigh meat was in close balance due to previous sales for future delivery and the market tone was fully steady.

### EXPORT MARKET HIGHLIGHTS

Trading was heaviest on tom v-type wings and tom drums. Inquiries centered on thigh meat and mechanically separated turkey.

**WHOLE YOUNG TURKEYS**, FROZEN 1/, CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS) **AUGUST 05, 1999**

CURRENT SHIPMENTS 2/					FORWARD SHIPMENTS 6/			OPEN COMMITMENTS 7/	
	OFFERS	SALES	WTD AVG	VOLUME (000)	WTD AVG	VOLUME (000)	DEL. PER	VOLUME (000)	DEL. PER
8-16 LB HENS									
EASTERN REGION 3/	72-75	-	-	-	-	-	-	400	OCT
CENTRAL REGION 4/	72-73	-	-	-	-	-	-	-	-
WESTERN REGION 5/	72	-	-	-	-	-	-	-	-
16-24 LB TOMS									
EASTERN REGION 3/	71-76	-	-	-	-	-	-	160	OCT
CENTRAL REGION 4/	70-73	-	-	-	-	-	-	-	-
WESTERN REGION 5/	71-73	-	-	-	-	-	-	-	-

**WHOLE YOUNG TURKEYS**, FROZEN 1/, CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS) **AUGUST 06, 1999**

CURRENT SHIPMENTS 2/					FORWARD SHIPMENTS 6/			OPEN COMMITMENTS 7/	
	OFFERS	SALES	WTD AVG	VOLUME (000)	WTD AVG	VOLUME (000)	DEL. PER	VOLUME (000)	DEL. PER
8-16 LB HENS									
EASTERN REGION 3/	72-75	-	-	-	-	-	-	-	-
CENTRAL REGION 4/	72-73	-	-	-	74.00	60	AUG	-	-
					76.00	80	OCT	-	-
WESTERN REGION 5/	72	-	-	-	-	-	-	-	-
16-24 LB TOMS									
EASTERN REGION	71-76	-	-	-	-	-	-	-	-
CENTRAL REGION	70-73	70	70.00	10	74.00	60	AUG	-	-
WESTERN REGION	71-73	-	-	-	-	-	-	-	-

1/ May include product stored at temperatures in range of 1 to 25 degrees F. 2/ Includes product priced for shipment within 14 days.  
3/ Includes product with 3 percent broth basting. 4/ Includes product with 3-6 percent broth basting. 5/ Includes products with 6 percent broth basting. 6/ Includes product committed for pricing during the previous 24 hours but shipment in more than 14 days from date of commitment. 7/ Includes product committed during previous 24 hours at prices to be determined at later date.

**WEIGHTED AVERAGE PRICES FOR WHOLE YOUNG TURKEYS**, FROZEN CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS)

	CURRENT WEEK	LAST WEEK	SAME WEEK YEAR AGO
8-16 LB HENS			
EASTERN REGION	73.20 **	72.60 **	63.20
CENTRAL REGION	71.80 **	70.40 **	64.50
WESTERN REGION	71.00	71.10 **	63.00
16-24 LB TOMS			
EASTERN REGION	73.50 **	73.00 **	67.10
CENTRAL REGION	70.00	71.25 **	64.47
WESTERN REGION	71.00	72.00 **	66.00

\*\*BASED ON OFFERS

**SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED TURKEY,  
DELIVERED TO RETAILERS**

	<u>RANGE</u>
FRESH TURKEYS Y HENS 8-16#	92-94
FRESH TURKEYS Y TOMS 14-24#	94
FROZEN TURKEYS Y HENS 8-16#	76-78
FROZEN TURKEYS Y TOMS 14-24#	76-78
FROZEN TURKEYS Y TOMS 24-28#	77-81

**SAN FRANCISCO PROCESSED TURKEY  
DELIVERED TO RESTAURANTS AND INSTITUTIONS**

	<u>RANGE</u>
TURKEYS Y HENS	88-98
TURKEYS Y TOMS UNDER 22#	87-98
TURKEYS Y TOMS 22-24#	87-98
TURKEYS Y TOMS 24-26#	88-98
TURKEYS Y TOMS 26 LBS & OVER	90-104

**FRESH TURKEYS WITH TIMERS OR EQUIVALENT** U.S. GRADE A,  
DELIVERED FIRST RECEIVERS, EASTERN REGION, CENTS  
PER POUND, WEEK OF 09-AUG-99

	<u>(8-16#)</u>	<u>(16-24#)</u>
	<u>HENS LBS</u>	<u>TOMS LBS</u>
	<u>PRICE (000)</u>	<u>PRICE (000)</u>

SALES (PROMOTIONS INCLUDED)		
SALES (PROMOTIONS NOT INCLUDED)		
SALES (PROMOTIONS ONLY)		
SALES (PRICE TO BE DETERMINED)	160	20

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**NUMBER OF TURKEYS SLTRD IN FEDERALLY INSP PLANTS**

BY GEOGRAPHICAL AREAS WEEK ENDING 24-Jul-99  
(PRELIMINARY) (RELEASED 12:00 NOON CENTRAL TIME)

	<u>---YOUNG TURKEYS---</u>			<u>FRYER</u>	<u>OLD</u>	<u>TOTAL</u>	<u>TKY</u>
	<u>THOUSAND</u>	<u>PW</u>	<u>AVG</u>	<u>RSTR</u>	<u>BAND</u>		<u>AVG</u>
	<u>HEAD</u>	<u>% CHG</u>	<u>WT</u>	<u>---THOUSAND HEAD---</u>			<u>WT</u>
N EAST	1,100	45	22.20	(A)	(A)	1,107	22.25
S ATL	361	-49	29.41	NONE	NONE	361	29.41
N CENT	2,217	-4	28.66	(A)	(A)	2,241	28.63
S CENT	477	-18	17.07	NONE	NONE	477	17.07
WEST	478	-22	20.86	(A)	(A)	484	20.88
U.S.TOTAL	4,633(B)	-7	25.19	0	37	4,670	25.20

TO DATE

1999 136,291(B) 55 972 137,318

TO DATE

1998 146,315(B) 32 1,047 147,394

(A) Not published to avoid disclosing individual operations.

(B) Number of young banded breeder turks included: for the week 29,000 for the year 408,000; last year to date 543,000.

**LIVE TURKEYS SLAUGHTERED WEEK ENDING** 24-Jul-99

	<u>FRYER- ROASTERS</u>	<u>YOUNG TURKEYS</u>	<u>OLD BANDED</u>	<u>TOTAL</u>
	<u>-----THOUSANDS-----</u>			
HEAD	0	4,633	37	4,670
AVGWT	0.00	25.19	26.11	25.20
LAST WEEK	0	4,981	35	5,016
SAME WEEK YR AGO	0	4,907	21	4,928
AVGWT	0.00	23.49(A)	24.33	23.49
TO-DATE/1999	55	136,291(A)	972	137,318
TO-DATE/1998	32	146,315(A)	1,047	147,394

(A) Includes 408,000 young banded breeders in 1999 and 543,000 in 1998.

**CALIFORNIA TURKEY SLTR UNDER FED. INSP** 24-Jul-99

FRYER/ROASTER 0, TO DATE 0; YOUNG 478 HD, 9,973 LBS,  
TO DATE 9,973 HD, 227,180 LBS; OLD 6 HD, TO DATE 168 HD;  
TOTAL 484 HD, TO DATE 9,534 HD.

**TURKEY MOVEMENT TREND**

(IN THOUSAND POUNDS) SLAUGHTER-CERTIFIED RTC TURKEYS

JUNE	453,574 *
JULY 1-24, 1999	338,372 *

To date 1999	2,839,256 *
To date 1998	2,959,332 *

\* PRELIMINARY

**NATIONAL YOUNG TURKEY PARTS AND BULK MEAT**, FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS AS OF 05 AUGUST 1999.

Undertone about steady on tom 2-joint wings with most sellers resisting the lower export buyer bids, hen 2-joint wings firm. Mechanically separated skin added turkey (MST) undertones mixed. Fresh MST undertone is barely steady for the readily available offerings. The frozen MST trade sentiment, however, ranged from steady to instances firm for selected destinations, steady for others. Inquiry active on frozen MST for Russia with limited offers noted, light inquiry noted for other destinations. Frozen thigh meat offerings light with some holding inventories with confidence.

DOMESTIC TRADING	PRICE RANGE	L.S.T. CODE 1/	WTD AVG PRICE	VOLUME (000)
BREASTS, 4-8 LBS GRADE A 2/		T	99.00	80
BREASTS, 4-8 LBS GRADE A—FRESH 2/	135.00		135.00	40
BREASTS, 4-8 LBS PLANT GRADE 2/	93.00		93.00	40
DRUMSTICKS, TOM		W	18.00	12
DRUMSTICKS, TOM—FRESH		W	18.00	40
DRUMSTICKS, HEN		T	18.00	10
WINGS, FULL-CUT, TOM	18.50		18.50	40
WINGS, FULL-CUT, HEN		W	21.00	80
WINGS, V-TYPE, TOM		T	22.00	40
WINGS, V-TYPE, HEN		R	41.00	12
NECKS, TOM	16.50		16.50	40
NECKS, HEN		T	16.00	10
BREASTS, B/S, TOM 3/		W	183.00	80
BREASTS, B/S, TOM—FRESH 3/	189.00		189.00	120
THIGH MEAT		F	46.33	120
THIGH MEAT—FRESH		W	49.00	20
BREAST TRIM MEAT		W	108.00	40
SCAPULA MEAT		F	73.67	120
TENDERLOINS		T	162.00	10
DESTRAPPED TENDERS		W	173.00	40
WING MEAT WITH SKIN		W	68.00	40
MECHANICALLY SEPARATED 4/		F	15.00	80
MECHANICALLY SEPARATED—FRESH 4/	14.00		14.00	40
EXPORT TRADING				
DRUMSTICKS, TOMS	16.00-16.50		16.25	80
WINGS FULL-CUT - TOMS	17.00		17.00	40
WINGS, V-TYPE, TOM				
TAILS	17.00-17.50		17.21	70
MECHANICALLY SEPARATED 4/	15.00		15.00	260
THIGH MEAT - FROZEN	51.00-52.00		51.50	80

1/ CODES FOR LAST SIGNIFICANT TRADE (L.S.T.): M=MONDAY T=TUESDAY W=WEDNESDAY R=THURSDAY F=FRIDAY

2/ Breasts are bagged; rib, back, and wing meat included; and basted. 3/ Without tenderloins. 4/ Product contains 15-20% fat with skin added.

**NATIONAL YOUNG TURKEY PARTS AND BULK MEAT**, FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS AS OF 06 AUGUST 1999.

Undertone unsettled on tom drums with older production moving at lower trending price levels. Tom 2-joint wing trade sentiment steady for domestic usage, however, some sellers are having to lower offering prices into export channels in order to generate sales. Thigh meat trade sentiment steady to fully steady for a fair to good demand. Tom drums (2 loads, February production) 12.50 cents transferred-in-storage. For export: frozen whole tenderloins (2 loads) 158 cents shipping point, hen 2-joint wings (1 container) 46, tom defatted gizzards (2 containers) 72 cents delivered.

DOMESTIC TRADING	PRICE RANGE	L.S.T. CODE 1/	WTD AVG PRICE	VOLUME (000)	WEEKLY WTD AVG PRICE	WEEKLY VOLUME (000)
BREASTS, 4-8 LBS GRADE A 2/	96.50		96.50	360	96.95	440
BREASTS, 4-8 LBS GRADE A—FRESH 2/		R	135.00	40	135.00	40
BREASTS, 4-8 LBS PLANT GRADE 2/	94.00		94.00	280	94.17	360
DRUMSTICKS, TOM	13.00-19.00		16.04	255	16.41	314
DRUMSTICKS, TOM—FRESH		W	18.00	40	18.00	40
DRUMSTICKS, HEN	17.00		17.00	20	17.33	30
WINGS, FULL-CUT, TOM	19.00-20.00		19.26	149	19.08	249
WINGS, FULL-CUT, HEN	18.00-21.00		20.00	60	20.52	155
WINGS, V-TYPE, TOM	22.00		22.00	11	22.00	51
WINGS, V-TYPE, HEN						
NECKS, TOM	16.00-18.00		16.91	22	16.34	89
NECKS, HEN		T	16.00	10	16.00	10
BREASTS, B/S, TOM 3/	182.00		182.00	110	182.42	190
BREASTS, B/S, TOM—FRESH 3/	190.00		190.00	40	189.17	760
THIGH MEAT	52.00		52.00	80	52.00	80
THIGH MEAT—FRESH	49.50		49.50	40	49.33	60
BREAST TRIM MEAT	108.00		108.00	40	108.00	80
SCAPULA MEAT	72.00-73.00		72.50	80	72.50	80
TENDERLOINS	160.00		160.00	8	161.11	18
DESTRAPPED TENDERS		W	173.00	40	173.00	40
WING MEAT WITH SKIN	64.50		64.50	40	66.25	80
MECHANICALLY SEPARATED 4/		F	15.00	80		
MECHANICALLY SEPARATED—FRESH 4/	15.50		15.50	80	15.00	120
EXPORT TRADING						
DRUMSTICKS, TOMS	16.00-18.00		16.54	368	17.03	1,000
WINGS FULL-CUT - TOMS	20.00		20.00	80	19.00	120
WINGS, V-TYPE, TOM	18.00-18.50		18.18	572	18.18	572
TAILS	16.00		16.00	124	16.71	234
MECHANICALLY SEPARATED 4/		R	15.00	260	15.57	364
THIGH MEAT - FROZEN	50.00-52.50		51.63	172	51.34	1,184

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